**Attachment A**

**Contractor Profile**

|  |  |
| --- | --- |
| **Contact Information** | |
| **Name of Contractor**  **(EPC Firm)** |  |
| **Address** |  |
| **Contact Name** |  |
| **Contact Title** |  |
| **Contact Phone** | (office)  (cell) |
| **Contact Email** |  |
| **Company Website** |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Contractor Profile** | | | | | |
| **Experience with residential installations** | | | |  | |
| **Experience with commercial installations** | | | |  | |
| **Number of years in operation** | | | |  | |
| **Number of installations** | | Residential | |  | |
| Commercial | |  | |
| **Number of installations in the Project Area (specify type, size and location)** | | | |  | |
| **Employee Information** | | # of full-time employees | |  | |
| # of part-time employees | |  | |
| Total #employees | |  | |
| # of employees located in Project Area | |  | |
| # of NABCEP Certifications (specify type) | |  | |
| **References** | | | | | |
| **Residential** | 1 | |  | |
| 2 | |  | | |
| 3 | |  | | |
| **Commercial** | 1 | |  | | |
| 2 | |  | | |
| 3 | |  | | |

|  |  |  |
| --- | --- | --- |
| **Financing Partners**  **(specify if loan or lease/SEPA)** | | |
| **Residential** | 1 |  |
| 2 |  |
| 3 |  |
| **Commercial** | 1 |  |
| 2 |  |
| 3 |  |

|  |  |
| --- | --- |
| **Licenses & Certifications** | |
| **Licenses (contractor and electrical)** |  |
| **Certifications (NABCEP or otherwise)** |  |
| **Other** |  |

**Attachment B Pricing Proposal**

Name of Contractor:

Instructions: The total number of installed nameplate kilowatts (kW) in each tier bracket represents the total amount for all signed contracts at the end of the Solarize Kansas City campaign. Do not differentiate price according to system size. Any variation in $/W installed cost resulting from variations in system size may be defined under Attachment D. Guideline for price structure:

* As the total number of signed installation contracts increases and moves from one tier to the next, the Contractor’s proposed cost per watt pricing should decrease.
* Pricing proposals should include total turnkey installation price, which includes system design, permitting, applicable materials and equipment, transportation, labor, and all equipment and workmanship warranties. The price should be independent of any tax credits or incentives available to the customers.
* Pricing should include Solar Crowdsource’s administration/platform fee as indicated in Section IX. A. of the RFP document.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Residential Pricing Structure**  **(must be aggregate bulk-purchase pricing)** | | | | |
| **Tier** | | Purchase Price  (per watt) | Lease/PPA Price  (if applicable)  (per KWh) | |
| Price | Escalator |
| **1** | 50Kw |  |  |  |
| **2** | >51-100kW |  |  |  |
| **3** | >101-150kW |  |  |  |
| **4** | >151-200kW |  |  |  |
| **5** | >201-250kW |  |  |  |
| **6** | >251-300kW |  |  |  |
| **7** | >301-350kW |  |  |  |
| **8** | >351-400kW+ |  |  |  |
| **Commercial Pricing Structure \***  **(may be aggregate bulk-purchase or flat system size pricing)** | | | | |
| **Tier** | | Purchase Price  (per watt) | Lease/PPA Price  (if applicable)  (per KWh) | |
| Price | Escalator |
| **1** | 50kW |  |  |  |
| **2** | >50-100kW |  |  |  |
| **3** | >100-150kW |  |  |  |
| **4** | >150-200kW |  |  |  |
| **5** | >200-250kW |  |  |  |
| **6** | >250-300kW |  |  |  |
| **7** | >300-350kW |  |  |  |
| **8** | >350-400kW+ |  |  |  |

\*please indicate whether commercial project capacity will apply to residential capacity for tier pricing.

**Attachment C**

**Equipment Specifications**

Name of Contractor:

Instructions: Information provided on this worksheet pertains to the standard equipment that will be offered with the Tier Pricing Proposal. (Equipment or procedures that will add to the price of the standard tiered pricing should be included on Attachment D).

|  |  |  |
| --- | --- | --- |
| Standard PV System Equipment\* | | |
| Modules | Brand |  |
| Wattage |  |
| Efficiency |  |
| Production Warranty |  |
| Equipment Warranty |  |
| Country of Origin |  |
| Micro Inverters  and/or Optimizer | Brand |  |
| Wattage |  |
| Voltage |  |
| Warranty |  |
| Country of Origin |  |
| String Inverters | Brand |  |
| Wattage |  |
| Voltage |  |
| Warranty |  |
| Country of Origin |  |
| Racking | Roof |  |
| Ground |  |
| Monitoring System | |  |
| Other Equipment Options (specify) | |  |
| Other Equipment Options (specify) | |  |
| Other Equipment Options (specify) | |  |

\*If needed, provide any additional information on a separate piece of paper.

**Attachment D**

**Additional Cost Factors and Price Adders**

Name of Contractor:

Instructions for Additional Cost Factors: Outline below any Additional Cost Factors and Price Adders that may increase the base pricing proposal in Attachment B. Additional Cost Factors include costs from the Contractor excluding any potential costs related to services already provided by the Contractor (e.g. tree removal, additional electrical work, or structural reinforcement of rafters). If an Additional Cost Factor involving a service not provided by the Contractor is listed in the table below, please note this under “description of work” and leave cost fields blank. For factors involving additional costs from the Contractor, please indicate increased cost as $/W or $/kWh wherever possible. A flat cost is also acceptable if appropriate. If a cost estimate is impractical, please briefly indicate why and provide an estimated range of total added cost. If needed, provide any additional information on a separate piece of paper.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Additional Cost Factors\*** | | | **For Purchase: Increased Cost (per/watt)** | **For Lease/SEPA:**  **Increased Cost**  **(per/kWh)** | **Flat Rate** | **Description** |
| **Roof** | | Standing seam |  |  |  |  |
| Ballast mount |  |  |  |  |
| Other |  |  |  |  |
| Other |  |  |  |  |
| **Roof Slope** | | |  |  |  |  |
| **Roof Height** | | |  |  |  |  |
| **Structural Review** | | |  |  |  |  |
| **Ground Mount** | | |  |  |  |  |
| **Car Canopy/Shade Structure** | | |  |  |  |  |
| **Electrical** | Panel Upgrade | |  |  |  |  |
| Sub-panel | |  |  |  |  |
| Meter upgrade/  change | |  |  |  |  |
| Conduit | |  |  |  |  |
| DC Dis-connect | |  |  |  |  |
| **Other (i.e. tree removal, structural reinforcement, etc)** | | |  |  |  |  |
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\* Please use additional sheet for more Additional Cost Factors if needed.

Instructions for Price Adders: Outline below any Price Adders offered by the Contractor no included in the base pricing proposal in Attachment B. Price Adders include extras and options from the Contractor excluding any potential costs related to services already provided by the Contractor (e.g. equipment upgrades, battery storage, EVSE, etc.). If a Price Adder involving a service not offered by the Contractor is listed in the table below, please note this under “description of work” and leave cost fields blank. Represent Price Adders that can be calculated as $/W or $/kWh wherever possible. A flat fee Price Adder is also acceptable if appropriate. If a Price Adder amount is impractical, please briefly indicate why and provide an estimated range of total cost.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Price Adders\*** | | **For Purchase: Increased Cost (per/watt)** | **For Lease/SEPA:**  **Increased Cost**  **(per/kWh)** | **Flat Rate** | **Description** |
| **Equipment Upgrades** | Panels |  |  |  |  |
| Inverters |  |  |  |  |
| Racking |  |  |  |  |
| Other |  |  |  |  |
| **Battery Storage** | |  |  |  |  |
| **Electric Vehicle Charging Station** | |  |  |  |  |
| **Energy Management** | |  |  |  |  |
| **Other** | |  |  |  |  |
| **Other** | |  |  |  |  |
| **Energy Efficiency Upgrades** | LED Lighting |  |  |  |  |
| Weatherizing |  |  |  |  |
| Thermostat Upgrade |  |  |  |  |
| Other |  |  |  |  |
| Other |  |  |  |  |
| **Other Adders** | |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

\* Please use additional sheet for more Adders if needed.

|  |  |  |
| --- | --- | --- |
| **Price Adder equipment (i.e., battery storage):** | | |
| **Tier**  **(# of units, kW, or other)** | | **Purchase Price** |
|
| **1** |  |  |
| **2** |  |  |
| **3** |  |  |
| **4** |  |  |
| **5** |  |  |
| **6** |  |  |
| **7** |  |  |
| **8** |  |  |
| **9** |  |  |
| **10** |  |  |
| **11** |  |  |
| **12** |  |  |

**Optional: Tiered pricing for Price Adders**. Solarize Kansas City encourages leveraging bulk-purchasing and economies of scale to reduce the cost of Price Adders. The below tables allow for the tiered-pricing of Price Adder materials including but not limited to battery storage and EVSEs. If the bulk-purchase of Price Adder materials is possible, please complete the table below by naming the equipment, the quantifying metric, and the purchase price per price tier. Use your own discretion to complete the number of tiers possible. Please refer to **Section VI. J. 1**. of the RFP for reference to this section.

|  |  |  |
| --- | --- | --- |
| **Price Adder equipment (i.e., battery storage):** | | |
| **Tier**  **(# of units, kW, or other)** | | **Purchase Price** |
|
| **1** |  |  |
| **2** |  |  |
| **3** |  |  |
| **4** |  |  |
| **5** |  |  |
| **6** |  |  |
| **7** |  |  |
| **8** |  |  |
| **9** |  |  |
| **10** |  |  |
| **11** |  |  |
| **12** |  |  |